

# Technical Assistance for Awareness Raising in the Areas of Product Safety, Market Surveillance and Conformity Assessment

Ref No: EuropeAid/138441/IH/SER/TR

## PRODUCT SAFETY SURVEY QUESTIONNAIRE REPORT

**March 2019** 









## Technical Assistance for Awareness Raising in the Areas of Product Safety, Market Surveillance and Conformity Assessment

EuropeAid/138441/IH/SER/TR

Contract No: DOGER/PSMSC/TR2014/DG/02/RA-2/SER/014

## Product Safety Survey Questionnaire Report March 2019

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## **INTRODUCTION**









## **Objectives**

**Technical Assistance project for "Awareness Raising in the Areas of Product Safety, Market Surveillance and Conformity Assessment"** has started on October 9, 2018. The overall objective of the project, for which Ministry of Trade is a beneficiary, is defined as "to contribute to increased awareness in the areas of regulations on product safety, market surveillance and conformity assessment for better implementation of the EU technical legislation."

As part of this objective, the project aims to measure the key points such as awareness and recognition about the subject both by the consumers and also economic operators. For this purpose, the research was planned as a two-phased study.

Within the **first** stage, this report includes the data on the awareness of **economic operators about Conformity Assessment.** 









### **Population**

The population is defined as businesses operating in the manufacturing industry with 10 or more employees.

## **Methodology and Sampling for the Analysis**

The data was collected from 1,000 companies with 10 or more employees operating in the manufacturing industry in 62 different provinces. The data was collected between March 8 and April 1, 2019 through a questionnaire form attached in the appendix.

This sample volume (1,000 businesses) indicates a confidence interval of 0.95 percent and an error margin of  $\pm$  3.1 percent.

Weighting was used in the analysis phase by considering the regional shares in accordance with the number of entrepreneurs in the "manufacturing" industry in The Statistical Classification of the Economic Activities in the European Community NACE Rev.2 and TurkStat Industry and service statistics. Weighting is used for both the region and the size of the businesses.

Table 1
Categorization according to TurkStat NUTS

| TurkStat REGION DESCRIPTION AND PROVISIONS   | PROVINCES WHERE APPLICATION IS CARRIED OUT | Number<br>of<br>Provinces<br>in the<br>Region | Number of<br>Provinces<br>Where<br>Application<br>is Carried<br>Out | Numb<br>er of<br>Questi<br>onnair<br>es | Weight<br>Coeffici<br>ent |
|--|--|---|---|---|---------------------------|
|  |  | J   |   |   | 0.2954                    |
| TR10-Istanbul                                | Istanbul                                   | 1   | 1   | 296                                     | 6                         |
|  |  |   |   |   | 0.0169                    |
| TR21-(Tekirdağ, Edirne, Kırklareli)          | Tekirdağ, Edirne, Kırklareli               | 3   | 3   | 28                                      | 0                         |
|  |  |   |   |   | 0.0187                    |
| TR22-(Balıkesir, Çanakkale)                  | Balıkesir, Çanakkale                       | 2   | 2   | 9                                       | 5                         |
|  |  |   |   |   | 0.0683                    |
| TR31-İzmir                                   | İzmir                                      | 1   | 1   | 67                                      | 9                         |
|  |  |   |   |   | 0.0497                    |
| TR32-(Aydın, Denizli, Muğla)                 | Aydın, Denizli, Muğla                      | 3   | 3   | 36                                      | 1                         |
|  | Manisa, Afyonkarahisar,                    |   |   |   | 0.0393                    |
| TR33-(Manisa, Afyonkarahisar, Kütahya, Uşak) | Kütahya, Uşak                              | 4   | 4   | 27                                      | 9                         |
| TR41-(Bursa, Eskişehir, Bilecik)             | Bursa, Eskişehir, Bilecik                  | 3   | 3   | 95                                      | 0.0664<br>4               |
|  | Kocaeli, Sakarya, Düzce,                   |   |   |   | 0.0438                    |
| TR42-(Kocaeli, Sakarya, Düzce, Bolu, Yalova) | Bolu, Yalova                               | 5   | 5   | 88                                      | 3                         |
|  |  |   |   |   | 0.0622                    |
| TR51-Ankara                                  | Ankara                                     | 1   | 1   | 77                                      | 2                         |
|  |  |   |   |   | 0.0364                    |
| TR52-(Konya, Karaman)                        | Konya, Karaman                             | 2   | 2   | 68                                      | 5                         |
|  |  |   |   |   | 0.0333                    |
| TR61-(Antalya, Isparta, Burdur)              | Antalya, Burdur                            | 3   | 2   | 16                                      | 4                         |
|  |  |   |   |   | 0.0406                    |
| TR62-(Adana, Mersin)                         | Adana, Mersin                              | 2   | 2   | 37                                      | 5                         |









|  | Hatay, Kahramanmaraş,     |    |    |       | 0.0292 |
|--|---------------------------|----|----|-------|--------|
| TR63-(Hatay, Kahramanmaraş, Osmaniye)                | Osmaniye                  | 3  | 3  | 12    | 7      |
|  | Aksaray, Niğde, Nevşehir, |    |    |       | 0.0142 |
| TR71-(Kırıkkale, Aksaray, Niğde, Nevşehir, Kırşehir) | Kırşehir                  | 5  | 4  | 10    | 8      |
|  |                           |    |    |       | 0.0259 |
| TR72-(Kayseri, Sivas, Yozgat)                        | Kayseri, Sivas, Yozgat    | 3  | 3  | 50    | 9      |
|  |                           |    |    |       | 0.0098 |
| TR81-(Zonguldak, Karabük, Bartın)                    | Zonguldak, Bartın         | 3  | 2  | 4     | 2      |
|  |                           |    |    |       | 0.0087 |
| TR82-(Kastamonu, Çankırı, Sinop)                     | Kastamonu, Çankırı, Sinop | 3  | 3  | 5     | 7      |
|  |                           |    |    |       | 0.0262 |
| TR83-(Samsun, Tokat, Çorum, Amasya)                  | Samsun, Çorum             | 4  | 2  | 9     | 1      |
| TR90-(Trabzon, Ordu, Giresun, Rize, Artvin,          | Ordu, Trabzon, Rize,      |    |    |       | 0.0250 |
| Gümüşhane)   | Giresun                   | 6  | 4  | 11    | 8      |
|  |                           |    |    |       | 0.0059 |
| TRA1-(Erzurum, Erzincan, Bayburt)                    | Erzincan                  | 3  | 1  | 2     | 2      |
|  |                           |    |    |       | 0.0042 |
| TRA2-(Ağrı, Kars, Iğdır, Ardahan)                    | Kars                      | 4  | 1  | 2     | 2      |
|  |                           |    |    |       | 0.0139 |
| TRB1-(Malatya, Elazığ, Bingöl, Tunceli)              | Malatya, Elazığ           | 4  | 2  | 6     | 6      |
|  |                           |    |    |       | 0.0079 |
| TRB2-(Van, Muş, Bitlis, Hakkari)                     | Muş                       | 4  | 1  | 1     | 7      |
|  |                           |    |    |       | 0.0320 |
| TRC1-(Gaziantep, Adıyaman, Kilis)                    | Gaziantep, Adıyaman       | 3  | 2  | 31    | 7      |
|  |                           |    |    |       | 0.0180 |
| TRC2-(Şanlıurfa, Diyarbakır)                         | Şanlıurfa, Diyarbakır     | 2  | 2  | 6     | 1      |
|  |                           |    |    |       | 0.0069 |
| TRC3-(Mardin, Batman, Şırnak, Siirt)                 | Mardin, Batman, Şırnak    | 4  | 3  | 7     | 2      |
| TOTAL  |                           | 81 | 62 | 1,000 | _      |

The size of the businesses was kept above a certain sample volume in order to enable the analysis within the group itself. However, since their weights in the population are also different, the data is arranged to represent the general population by reusing the weighting coefficients.

Although there seems to be two separate weighting coefficients for the region and business, a single weight was obtained through two variables by using the "Rake Weights."

Thus, the deviations in the ratios were eliminated because the data had a ratio representing the general population in the analyses made for the general population.

Distribution of Population and Sample by Business Size

|         | Share in<br>Population<br>(%) | Sample<br>Volume (n) | Share in the<br>Research (%) | Weight  |
|---------|-------------------------------|----------------------|------------------------------|---------|
| 10-19   |                               |                      |                              |         |
| people  | 39.83                         | 210                  | 21.00                        | 0.39826 |
| 20–49   | 38.54                         | 416                  | 41.60                        | 0.38541 |
| 50–99   | 11.20                         | 155                  | 15.50                        | 0.11203 |
| 100-249 | 7.12                          | 116                  | 11.60                        | 0.07125 |
| 250+    | 3.31                          | 103                  | 10.30                        | 0.03305 |
| TOTAL   | 100.00                        | 1,000                | 100.00                       | -       |









The following pages include the analyses for the distinction of "business size." In this analysis, businesses are divided into three sections:

Businesses with 10–49 employees in the Report "*SMALL sized companies*" (626 questionnaires)

Businesses with 50–249 employees in the Report "*MEDIUM sized companies*" (271 questionnaires)

Businesses with 250+ employees in the Report "LARGE sized companies" (103 questionnaires)

. The "small," "medium" and "large" definitions here should be considered in this context.

Table 3
Small-, Medium-, Large-Sized Company Variables Created for the Analysis of the Distinction of the Business Size

|                      |            | Number of Businesses |
|----------------------|------------|----------------------|
|                      |            | in the               |
|                      | Sample     | Population           |
|                      | Volume (n) | (TurkStat 2017)      |
| Small Sized (10-49   |            |                      |
| employees)           | 626        | 41,111               |
| Medium Sized (50–249 |            |                      |
| employees)           | 271        | 9,588                |
| Large Sized (250+    |            |                      |
| employees)           | 103        | 1,978                |
| TOTAL                | 1,000      | 52,677               |









The region was also included in the analysis. To analyze each region separately, the regions are divided into groups as follows.

Table 4
Region Grouping for Analysis

| -0 1            | <u> </u>       |
|-----------------|----------------|
|                 | Number of      |
|                 | Questionnaires |
| Istanbul        | 296            |
| Marmara (Other) | 220            |
| Black Sea /     |                |
| Anatolia        | 289            |
| Aegean /        |                |
| Mediterranean   | 195            |
| TOTAL           | 1,000          |

The provinces included in those regions are shown below.

Table 5
Provinces Within Region Groups

|               | Istanbul |
|---------------|----------|
| TR10-Istanbul |          |

| Aegean / Mediterranean          |
|---------------------------------|
| TR31-İzmir                      |
| TR32-(Aydın, Denizli, Muğla)    |
| TR33-(Manisa, Afyonkarahisar,   |
| Kütahya, Uşak)                  |
| TR61-(Antalya, Isparta, Burdur) |
| TR62-(Adana, Mersin)            |
| TR63-(Hatay, Kahramanmaraş,     |
| Osmaniye)                       |

| Marmara (Other)                              |
|--|
| TR21-(Tekirdağ, Edirne, Kırklareli)          |
| TR22-(Balıkesir, Çanakkale)                  |
| TR41-(Bursa, Eskişehir, Bilecik)             |
| TR42-(Kocaeli, Sakarya, Düzce, Bolu, Yalova) |

| Black Sea / Anatolia                                 |
|--|
|  |
| TR51-Ankara  |
| TR52-(Konya, Karaman)                                |
| TR71-(Kırıkkale, Aksaray, Niğde, Nevşehir, Kırşehir) |
|  |
| TR72-(Kayseri, Sivas, Yozgat)                        |
| TR81-(Zonguldak, Karabük, Bartın)                    |
| TR82-(Kastamonu, Çankırı, Sinop)                     |
| TR83-(Samsun, Tokat, Çorum, Amasya)                  |
| TR90-(Trabzon, Ordu, Giresun, Rize, Artvin,          |
| Gümüşhane)   |
| TRA1-(Erzurum, Erzincan, Bayburt)                    |
| TRA2-(Ağrı, Kars, Iğdır, Ardahan)                    |
| TRB1-(Malatya, Elazığ, Bingöl, Tunceli)              |
| TRB2-(Van, Muş, Bitlis, Hakkari)                     |
| TRC1-(Gaziantep, Adıyaman, Kilis)                    |
| TRC2-(Şanlıurfa, Diyarbakır)                         |
| TRC3-(Mardin, Batman, Şırnak, Siirt)                 |









## **Data Collection Technique**

The research data was collected through telephone calls using "MyCati," a Computer-Assisted Telephone Interview system.

For this purpose, a large number of telephone numbers randomly selected from the province or provinces of the regions, and which match the sample group of each province, were uploaded to the system. The system then automatically and randomly called the numbers.









## **EXECUTIVE SUMMARY**









## **Objectives**

**Technical Assistance project for "Awareness Raising in the Areas of Product Safety, Market Surveillance and Conformity Assessment"** has started on October 9, 2018. The overall objective of the project, for which Ministry of Trade is a beneficiary, is defined as "to contribute to increased awareness in the areas of regulations on product safety, market surveillance and conformity assessment for better implementation of the EU technical legislation."

As part of this objective, the project aims to measure the key points, such as awareness and recognition on the subject, both by the consumers and also the economic operators (manufacturers/exporters). For this purpose, the research was planned as a two-phased study.

Within the **first** stage, this report includes the data on the awareness of **economic operators about Conformity Assessment.** 

#### **Population**

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The size of the businesses was kept above a certain sample volume in order to enable the analysis within the group itself. However, since their weights in the population are also different, the data is arranged to represent the general population by reusing the weighting coefficients.

Although there seems to be two separate weighting coefficients for the region and business, a single weight was obtained through two variables by using the "Rake Weights."

Thus, the deviations in the ratios were eliminated because the data had a ratio representing the general population in the analyses made for the general population.









The report includes analyses in the distinction of "business size." In this analysis, businesses are divided into three sections:

Businesses with 10–49 employees in the Report "**SMALL sized companies**" (626 questionnaires)

Businesses with 50–249 employees in the Report "*MEDIUM sized companies*" (271 questionnaires)

Businesses with 250+ employees in the Report "*LARGE sized companies*" (103 questionnaires)

The "small," "medium" and "large" definitions here should be considered in this context.

The region was also included in the analysis. To analyze each region separately, the regions are divided into groups as follows.

|               | Number of      |  |  |
|---------------|----------------|--|--|
|               | Questionnaires |  |  |
| Istanbul      | 296            |  |  |
| Marmara       |                |  |  |
| (Other)       | 220            |  |  |
| Black Sea /   |                |  |  |
| Anatolia      | 289            |  |  |
| Aegean /      |                |  |  |
| Mediterranean | 195            |  |  |
| TOTAL         | 1,000          |  |  |

### **Company attributes**

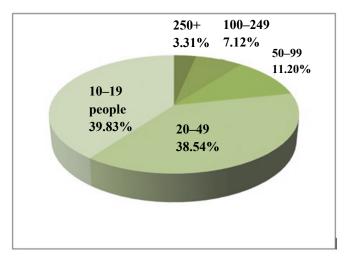
The majority of the companies have been in business for 10+ years. The distribution by the business size has been weighted by accounting for the TurkStat data and reflecting the average rates in the manufacturing industry across Turkey. Almost half of the manufacturing companies are located in the Marmara Region. The interviewed businesses predominantly operate in the fields of textile, food, base metal (iron, steel, metal works, gold, etc.) and construction.











#### Who were interviewed?

In the research, at the first contact with the companies, the secretary or the switchboard operator was requested to get connected to the most authorized person related to the subject. At the end of the research, a group containing 13 percent company owner or partner and 32 percent middle or senior manager was interviewed. The majority part was the responsible person in charge of the subject (53 percent). These people were at different levels and had roles such as engineers, quality control officers and even a production supervisor.

### **Conformity Assessment for Businesses**

### Have they taken part in any legislative preparations for product safety?

The research population was asked: "Has your company ever taken part in a legislation preparation activity related to product safety in the industry you are operating in?" Forty-three (43) percent of the research population stated that their company has taken part in a conformity assessment activity. This ratio increases towards large-sized companies and reaches 54 percent. It is striking that Istanbul showed the lowest rate (37 percent) of participation. On an industrial basis, the "Construction" industry had the highest rate of participation, while the "Furniture/Decoration" industry ranked in a lower position with a 31 percent participation level.

### Do they know of the conformity assessment?

Three out of every four managers state that they have some information about the conformity assessment. This ratio is 79 percent among large companies. The "Construction" industry had the highest level of knowledge. This ratio is 84 percent among the industry employees.

## Do they know of the Conformity Assessment Association (UDDER)?









In this regard, the population exhibits a similar level of knowledge. Almost every four of the executives said that they know about UDDER. However, this ratio does not differ by business size. This rate is above 25 percent among both small- and large-sized companies.

## Do they know of any approved organizations?

About one third (31.6 percent) of the managers stated that they had information about "approved organizations." This rate rises to 37 percent and 53 percent in medium- and large-sized companies, respectively.

## **Overall Knowledge Levels**

The overall knowledge levels on three subjects (Conformity assessments, UDDER and approved organizations) suggests that only 7.8 percent of the managers have knowledge about all of the three issues. Nearly 18.4 percent of the managers do not have any information about them. The ratio of those who are aware of at least one of them is 82 percent. The percentage of the group who know all of them increases to 11 percent in large-sized companies. Metal, Food and Furniture/Decoration industries had the highest level knowledge on all three subjects. The level of knowledge among companies that have participated in a legislative preparation work on product safety is naturally higher.

## Have they worked with a conformity assessment organization in the last five years?

The answers to the question "Have you worked with a conformity assessment organization in the last five years?" showed that 50.5 percent of the companies have performed a conformity assessment. This ratio increases in parallel with the size of the business. The most experienced companies in this field operate in "machinery and equipment," "construction" and the "metal industry."

## Have their products ever been found unsuitable or unsafe?

The majority of the companies that have worked with a conformity assessment organization in the last five years, which comprises 50 percent of the whole population, answered, "No" to the question: "Were your products found unsuitable or unsafe as a result of conformity assessment?" 5.1 percent of the participants took negative results from the assessment. This rate is 2.58 percent in the whole population. Since this question has only been asked to the population that worked with a conformity assessment company in the last five years, there has not been a further demonstration since the number of samples (n) towards the lower groups (such as industrial distinction or business size) has decreased.









## Were they satisfied with the service provided by the conformity assessment organizations?

The group, which make up 50 percent of the whole population and who have worked with a conformity assessment organization in the last five years, were also asked about their satisfaction. The majority of the participants (87.6 percent) stated that they are satisfied with the organizations they worked with. A very limited (1.8 percent) group of participants drew attention to dissatisfaction.

## Why have they not worked with any conformity assessment organization before?

The group, which make up 40.7 percent of the whole population and who have not worked with a conformity assessment organization in the last five years, were also asked why they have not worked with a conformity assessment organization before. The most significant reason stated by those companies was: "We perform the conformity assessment procedures within the company." High prices rank the second most-stated reason. Some of the participants also stated that they find the conformity assessment procedures complicated.









## **COMPANY ATTRIBUTES**





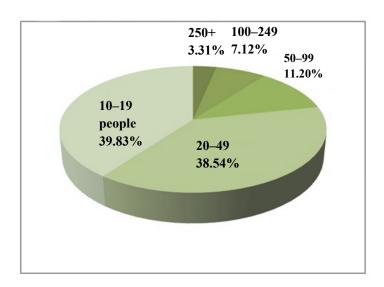


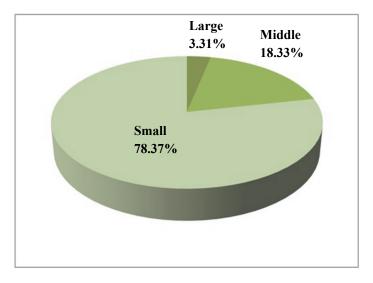


## **Business Size**

The population is integrated with the weighting coefficient in accordance with the realities of Turkey.

Graph 1
Distribution by total number of employees









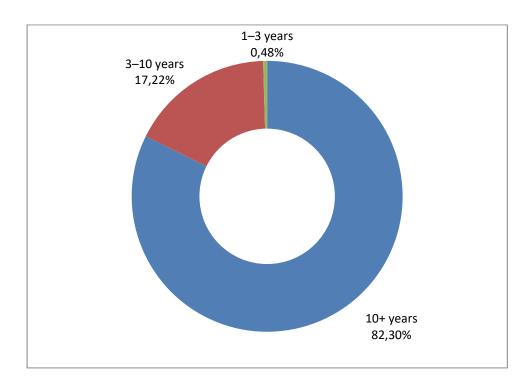




## **Years of Operation**

The majority of the interviewed companies are in business for 10+ years.

Graph 2
Distribution by years of operation







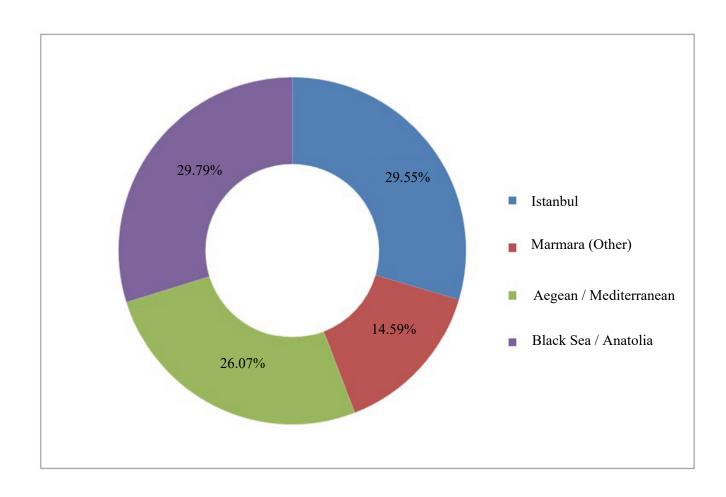




## **Region**

Almost half of the manufacturing companies are located in the Marmara Region.

Graph 3
Distribution of companies by region







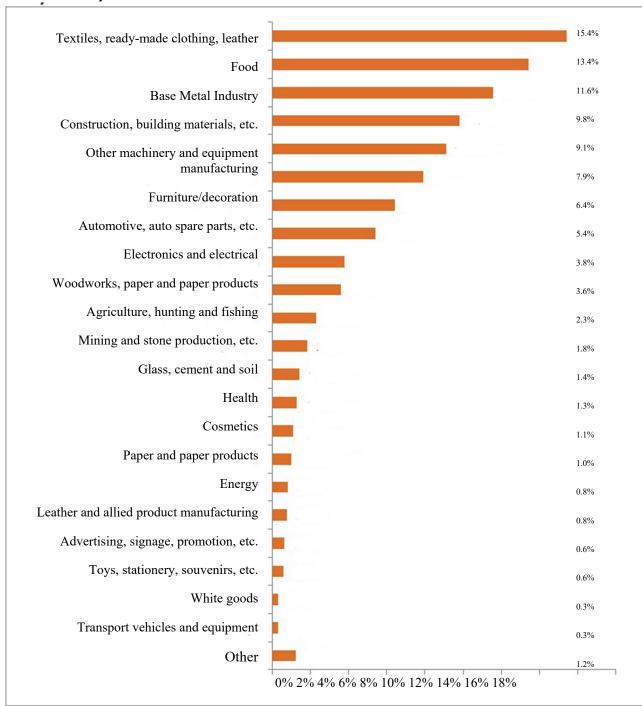




## In which industry are they operating?

The interviewed businesses predominantly operate in the fields of textile, food, base metal (iron, steel, metal works, gold, etc.) and construction.

Graph 4
Field of Activity







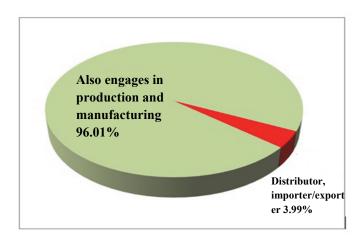


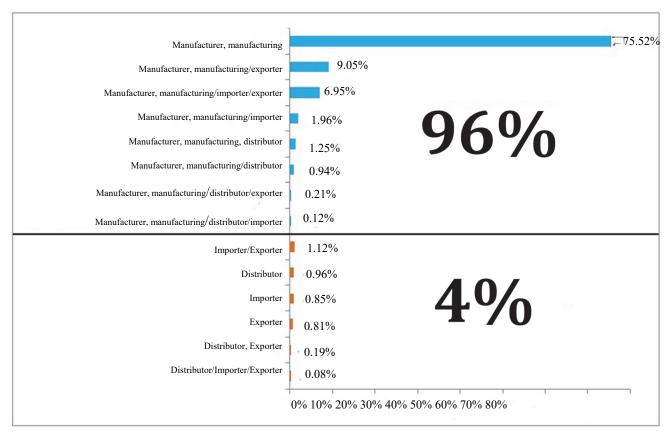


## What is the main activity of the company?

The industry that they are operating in was shown above. Are the interviewed companies manufacturers? An attempt was made to learn whether the companies interviewed were distributors. Almost all of the companies interviewed are production and manufacturing companies. Four (4) percent of those that are not manufacturers are solely distributors. However, some companies say that they are distributors but not manufacturers.

Graph 5
Field of Activity









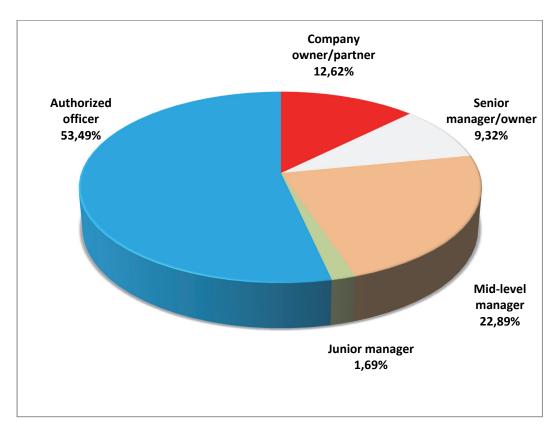




### Who were interviewed?

In the research, at the first contact with the companies, the secretary or the switchboard operator was requested to get connected to the most authorized person related to the subject. At the end of the research, a group containing 13 percent company owner or partner and 32 percent middle or senior manager was interviewed. The majority part was the responsible person in charge of the subject (53 percent). These people were at different levels and had roles such as engineers, quality control officers and even a production supervisor.

Graph 6
Titles of the Interviewees











## **CONFORMITY ASSESSMENT FOR BUSINESSES**









## Have they taken part in any legislative preparations for product safety?

The research population was asked: "Has your company ever taken part in a legislation preparation activity related to product safety in the industry you are operating in?" Forty-three (43) percent of the research population stated that their company has taken part in a conformity assessment activity. This ratio increases towards large-sized companies and reaches 54 percent. It is striking that Istanbul showed the lowest rate (37 percent) of participation.

Graph 7
Has your company ever taken part in a legislation preparation activity related to product safety in the industry you are operating in?

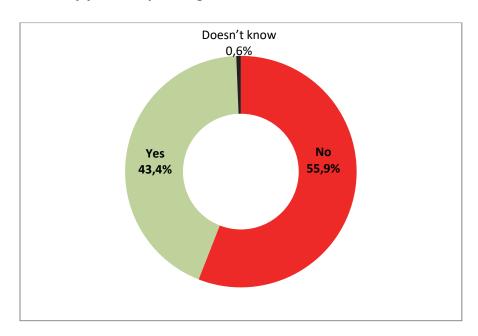


Table 6
Has your company ever taken part in a legislation preparation activity related to product safety in the industry you are operating in? (Business Size and Regional Distinction)

|                        |        |        | Doesn't |         |
|------------------------|--------|--------|---------|---------|
|                        | Yes    | No     | know    | TOTAL   |
| By Business Size:      |        |        |         |         |
| Small                  | 42.36% | 57.07% | 0.57%   | 100.00% |
| Medium                 | 46.11% | 52.89% | 1.00%   | 100.00% |
| Large                  | 53.69% | 46.31% | 0.00%   | 100.00% |
| By region;             |        |        |         |         |
| Istanbul               | 37.09% | 61.90% | 1.01%   | 100.00% |
| Marmara (Other)        | 43.20% | 55.00% | 1.80%   | 100.00% |
| Aegean / Mediterranean | 47.55% | 52.18% | 0.27%   | 100.00% |
| Black Sea / Anatolia   | 46.20% | 53.80% | 0.00%   | 100.00% |
| GENERAL                | 43.42% | 55.94% | 0.63%   | 100.00% |









On an industrial basis, the "Construction" industry had the highest rate of participation, while the "Furniture/Decoration" industry ranked in a lower position with a 31 percent participation level.

Table 7
Has your company ever taken part in a legislation preparation activity related to product safety in the industry you are operating in? By Industry:

|   |        |        | Doesn't |         |
|---|--------|--------|---------|---------|
|   | Yes    | No     | know    | TOTAL   |
| By field of activity:                         |        |        |         |         |
| Construction, building materials, etc.        | 54.76% | 45.24% | 0.00%   | 100.00% |
| Chemicals and chemical products manufacturing | 48.02% | 49.63% | 2.35%   | 100.00% |
| Food  | 47.30% | 52.70% | 0.00%   | 100.00% |
| Other machinery and equipment manufacturing   | 44.42% | 55.58% | 0.00%   | 100.00% |
| Base metal industry                           | 37.77% | 61.16% | 1.07%   | 100.00% |
| Automotive, auto spare parts, etc.            | 34.83% | 61.56% | 3.61%   | 100.00% |
| Textiles, ready-made clothing, leather        | 33.88% | 65.30% | 0.83%   | 100.00% |
| Furniture/decoration                          | 30.91% | 69.09% | 0.00%   | 100.00% |
| Other   | 49.67% | 50.33% | 0.00%   | 100.00% |
|   |        |        |         |         |
| GENERAL                                       | 43.42% | 55.94% | 0.63%   | 100.00% |







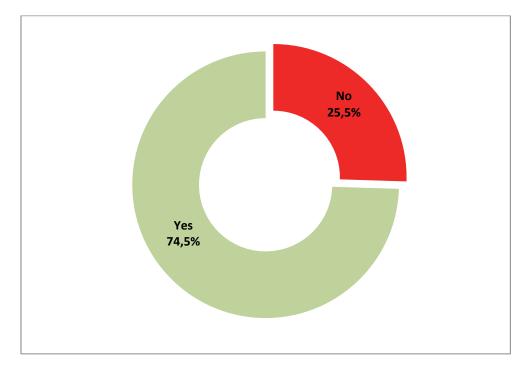


## Do they know of the conformity assessment?

Three out of every four managers state that they have some information about the conformity assessment. This ratio is 79 percent among large companies. The "Construction" industry had the highest level of knowledge, just as it did in the participation level. This ratio is 84 percent among the industry employees.

Graph 8

Do you know of the conformity assessment services (testing and certification)?



Graph 8 do you know the conformity assessment services (testing and certification)? (business size and regional distinction)

|                        | Yes    | No     | TOTAL   |
|------------------------|--------|--------|---------|
| By Business Size:      |        |        |         |
| Small                  | 74.58% | 25.42% | 100.00% |
| Medium                 | 73.36% | 26.64% | 100.00% |
| Large                  | 79.08% | 20.92% | 100.00% |
| By region;             |        |        |         |
| Istanbul               | 69.21% | 30.79% | 100.00% |
| Marmara (Other)        | 75.13% | 24.87% | 100.00% |
| Aegean / Mediterranean | 84.02% | 15.98% | 100.00% |
| Black Sea / Anatolia   | 71.13% | 28.87% | 100.00% |
| GENERAL                | 74.51% | 25.49% | 100.00% |









Table 9

Do you know of the conformity assessment services (testing and certification)? By Industry:

|   | Yes    | No     | TOTAL   |
|---|--------|--------|---------|
| By field of activity:                         |        |        |         |
| Construction, building materials, etc.        | 84.95% | 15.05% | 100.00% |
| Other machinery and equipment manufacturing   | 78.76% | 21.24% | 100.00% |
| Food  | 74.28% | 25.72% | 100.00% |
| Base metal industry                           | 73.17% | 26.83% | 100.00% |
| Automotive, auto spare parts, etc.            | 72.03% | 27.97% | 100.00% |
| Furniture/decoration                          | 71.71% | 28.29% | 100.00% |
| Chemicals and chemical products manufacturing | 68.03% | 31.97% | 100.00% |
| Textiles, ready-made clothing, leather        | 63.23% | 36.77% | 100.00% |
| Other   | 80.89% | 19.11% | 100.00% |
|   |        |        |         |
| GENERAL                                       | 74.51% | 25.49% | 100.00% |

## Do they know of the Conformity Assessment Association (UDDER)?

Almost every four of the executives said that they know about UDDER. However, this ratio does not differ by business size. This rate is above 25 percent among both small- and large-sized companies.

Graph 9
Do they know UDDER?

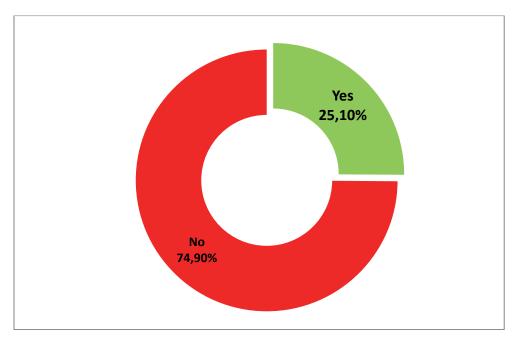










Table 10
Do they know UDDER? (business size and regional distinction)

|                        |             | No, I do not |         |
|------------------------|-------------|--------------|---------|
|                        | Yes, I know | know         | TOTAL   |
| By Business Size:      |             |              |         |
| Small                  | 25.08%      | 74.92%       | 100.00% |
| Medium                 | 25.19%      | 74.81%       | 100.00% |
| Large                  | 25.09%      | 74.91%       | 100.00% |
| By region;             |             |              |         |
| Istanbul               | 20.72%      | 79.28%       | 100.00% |
| Marmara (Other)        | 22.53%      | 77.47%       | 100.00% |
| Aegean / Mediterranean | 29.11%      | 70.89%       | 100.00% |
| Black Sea / Anatolia   | 27.20%      | 72.80%       | 100.00% |
| GENERAL                | 25.10%      | 74.90%       | 100.00% |

The Metal, Furniture/Decoration and Food industries showed the highest level of knowledge on UDDER.

Table 11
Do they know UDDER? By Industry:

|   | Yes    | No     | TOTAL   |
|---|--------|--------|---------|
| By field of activity:                         |        |        |         |
| Base metal industry                           | 33.77% | 66.23% | 100.00% |
| Furniture/decoration                          | 30.93% | 69.07% | 100.00% |
| Food  | 30.61% | 69.39% | 100.00% |
| Chemicals and chemical products manufacturing | 27.87% | 72.13% | 100.00% |
| Automotive, auto spare parts, etc.            | 22.14% | 77.86% | 100.00% |
| Textiles, ready-made clothing, leather        | 19.64% | 80.36% | 100.00% |
| Construction, building materials, etc.        | 15.94% | 84.06% | 100.00% |
| Other machinery and equipment manufacturing   | 15.34% | 84.66% | 100.00% |
| Other   | 27.28% | 72.72% | 100.00% |
|   |        |        |         |
| GENERAL                                       | 25.10% | 74.90% | 100.00% |

## Do they know of any approved organizations?

About one third (31.6 percent) of the managers stated that they had information about "approved organizations." This rate rises to 37 percent and 53 percent in medium- and large-sized companies, respectively.

Graph 10

Do they know of any approved organizations?









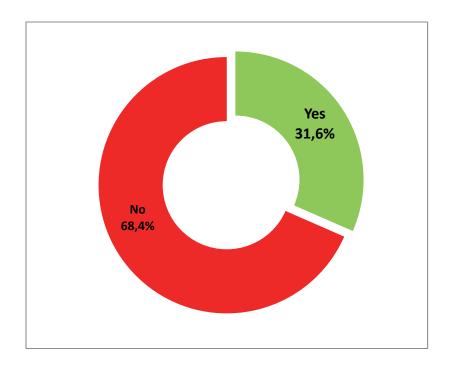


Table 12 do they have information about approved organizations? (business size and regional distinction)

|                        | Yes    | No     | TOTAL   |
|------------------------|--------|--------|---------|
| By Business Size:      |        |        |         |
| Small                  | 29.46% | 70.54% | 100.00% |
| Medium                 | 36.63% | 63.37% | 100.00% |
| Large                  | 53.44% | 46.56% | 100.00% |
|                        |        |        |         |
| By Region;             |        |        |         |
| Istanbul               | 31.28% | 68.72% | 100.00% |
| Marmara (Other)        | 37.57% | 62.43% | 100.00% |
| Aegean / Mediterranean | 32.32% | 67.68% | 100.00% |
| Black Sea / Anatolia   | 28.26% | 71.74% | 100.00% |
|                        |        |        |         |
| GENERAL                | 31.57% | 68.43% | 100.00% |

On an industrial basis, Metal, Furniture/Decoration and Food ranked the highest among others.









Table 13

Do they know of any approved organizations? By Industry:

|  | Yes    | No     | TOTAL   |
|--|--------|--------|---------|
| By field of activity:                  |        |        |         |
| Base metal industry                    | 39.12% | 60.88% | 100.00% |
| Automotive, auto spare parts, etc.     | 38.16% | 61.84% | 100.00% |
| Food                                   | 36.60% | 63.40% | 100.00% |
| Construction, building materials, etc. | 34.51% | 65.49% | 100.00% |
| Other machinery and equipment          |        |        |         |
| manufacturing                          | 33.75% | 66.25% | 100.00% |
| Textiles, ready-made clothing, leather | 30.45% | 69.55% | 100.00% |
| Furniture/decoration                   | 25.76% | 74.24% | 100.00% |
| Chemicals and chemical products        |        |        |         |
| manufacturing                          | 22.30% | 77.70% | 100.00% |
| Other                                  | 26.23% | 73.77% | 100.00% |
|  |        |        |         |
| GENERAL                                | 31.57% | 68.43% | 100.00% |

## **Overall Knowledge Levels**

The overall knowledge levels on three subjects (Conformity assessments, UDDER and approved organizations) suggests that only 7.8 percent of the managers have knowledge about all of the three issues. Nearly 18.4 percent of the managers do not have any information about them. The ratio of those who are aware of at least one of them is 82 percent. The percentage of the group who know all of them increases to 11 percent in large-sized companies.

Graph 11
How many of the three subjects do they know?









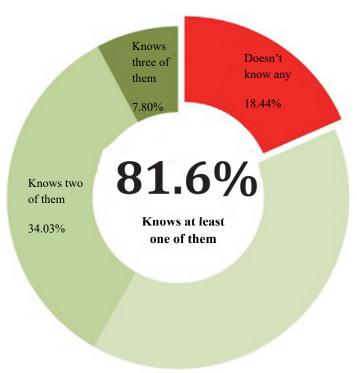


Table 14
How many of the three subjects do they know? (business size and regional distinction)

|                      | Knows<br>three of | Knows<br>two of | Knows       | Doesn't<br>know any of |         |
|----------------------|-------------------|-----------------|-------------|------------------------|---------|
|                      | them              | them            | one of them | them                   | TOTAL   |
| By Business Size:    |                   |                 |             |                        |         |
| Small                | 7.43%             | 32.81%          | 81.45%      | 18.55%                 | 100.00% |
| Medium               | 8.88%             | 36.63%          | 80.80%      | 19.20%                 | 100.00% |
| Large                | 10.48%            | 48.39%          | 88.27%      | 11.73%                 | 100.00% |
| By region;           |                   |                 |             |                        |         |
| Istanbul             | 6.78%             | 30.77%          | 76.87%      | 23.13%                 | 100.00% |
| Marmara (Other)      | 7.82%             | 36.22%          | 83.38%      | 16.62%                 | 100.00% |
| Aegean /             |                   |                 |             |                        |         |
| Mediterranean        | 11.66%            | 33.23%          | 88.91%      | 11.09%                 | 100.00% |
| Black Sea / Anatolia | 5.42%             | 36.88%          | 78.87%      | 21.13%                 | 100.00% |
|                      |                   |                 | 0.00%       |                        |         |
| GENERAL              | 7.80%             | 34.03%          | 81.56%      | 18.44%                 | 100.00% |

Metal, Food and Furniture/Decoration industries had the highest level knowledge on all three subjects.

The level of knowledge among companies that have participated in a legislative drafting work on product safety is naturally higher.









Graph 15
How many of the three subjects do they know? By Industry:

|  | Knows<br>three of<br>them | Knows<br>two of<br>them | Knows<br>one of<br>them | Doesn't<br>know<br>any of<br>them | TOTAL   |
|--|---------------------------|-------------------------|-------------------------|-----------------------------------|---------|
| By field of activity:                  |                           |                         |                         |                                   |         |
| Construction, building materials, etc. | 7.74%                     | 30.70%                  | 89.20%                  | 10.80%                            | 100.00% |
| Other machinery and equipment          |                           |                         |                         |                                   |         |
| manufacturing                          | 3.43%                     | 33.27%                  | 87.73%                  | 12.27%                            | 100.00% |
| Base metal industry                    | 10.69%                    | 40.81%                  | 83.88%                  | 16.12%                            | 100.00% |
| Food                                   | 10.82%                    | 37.05%                  | 82.80%                  | 17.20%                            | 100.00% |
| Automotive, auto spare parts, etc.     | 3.98%                     | 43.07%                  | 81.30%                  | 18.70%                            | 100.00% |
| Chemicals and chemical products        |                           |                         |                         |                                   |         |
| manufacturing                          | 5.92%                     | 29.60%                  | 76.76%                  | 23.24%                            | 100.00% |
| Furniture/decoration                   | 11.97%                    | 28.17%                  | 76.31%                  | 23.69%                            | 100.00% |
| Textiles, ready-made clothing, leather | 10.32%                    | 20.32%                  | 72.36%                  | 27.64%                            | 100.00% |
| Other                                  | 4.74%                     | 41.47%                  | 83.46%                  | 16.54%                            | 100.00% |
|  |                           |                         |                         |                                   |         |
| GENERAL                                | 7.80%                     | 34.03%                  | 81.56%                  | 18.44%                            | 100.00% |

Graph 16
How many of the three subjects do they know? (In terms of participation in legislative drafting)

|   | Knows<br>three of<br>them | Knows<br>two of<br>them | Knows<br>one of<br>them | Doesn't<br>know<br>any of<br>them | TOTAL   |
|---|---------------------------|-------------------------|-------------------------|-----------------------------------|---------|
| By level of participation in legislative drafting:  |                           |                         |                         |                                   |         |
| In the companies that have participated in legislative drafting In the companies that have not participated | 11.06%                    | 38.07%                  | 89.15%                  | 10.85%                            | 100.00% |
| in such activities  | 5.35%                     | 30.93%                  | 76.14%                  | 23.86%                            | 100.00% |
| GENERAL   | 7.80%                     | 34.03%                  | 81.56%                  | 18.44%                            | 100.00% |

## Have they worked with a conformity assessment organization in the last five years?

The answers to the question "Have you worked with a conformity assessment organization in the last five years?" showed that 50.5 percent of the companies have performed a conformity assessment. This ratio increases in parallel with the size of the business.









Graph 12
Have they worked with a conformity assessment organization in the last five years?

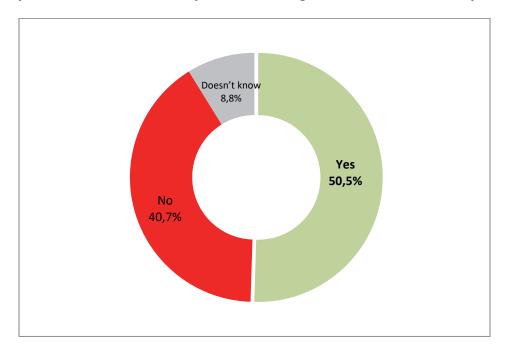


Table 17
Have they worked with a conformity assessment organization in the last five years?

|                        | Yes    | No     | Doesn't know | TOTAL   |
|------------------------|--------|--------|--------------|---------|
| By Business Size:      |        |        |              |         |
| Small                  | 48.15% | 43.56% | 8.30%        | 100.00% |
| Medium                 | 59.27% | 31.60% | 9.13%        | 100.00% |
| Large                  | 57.75% | 22.65% | 19.60%       | 100.00% |
| By region;             |        |        |              |         |
| Istanbul               | 41.56% | 48.32% | 10.12%       | 100.00% |
| Marmara (Other)        | 54.44% | 36.09% | 9.47%        | 100.00% |
| Aegean / Mediterranean | 53.50% | 37.64% | 8.86%        | 100.00% |
| Black Sea / Anatolia   | 54.82% | 37.99% | 7.19%        | 100.00% |
| GENERAL                | 50.50% | 40.67% | 8.82%        | 100.00% |

The most experienced companies in this field operate in "machinery and equipment," "construction" and the "metal industry."









Table 18
Have they worked with a conformity assessment organization in the last five years? By Industry:

|  | Yes    | No     | Doesn't know | TOTAL   |
|--|--------|--------|--------------|---------|
| By field of activity:                  |        |        |              |         |
| Other machinery and equipment          |        |        |              |         |
| manufacturing                          | 64.90% | 29.37% | 5.73%        | 100.00% |
| Construction, building materials, etc. | 54.95% | 36.62% | 8.43%        | 100.00% |
| Base metal industry                    | 54.46% | 40.59% | 4.95%        | 100.00% |
| Chemicals and chemical products        |        |        |              |         |
| manufacturing                          | 52.84% | 35.32% | 11.84%       | 100.00% |
| Food                                   | 52.16% | 35.39% | 12.45%       | 100.00% |
| Automotive, auto spare parts, etc.     | 43.93% | 43.07% | 13.01%       | 100.00% |
| Textiles, ready-made clothing, leather | 38.84% | 50.51% | 10.65%       | 100.00% |
| Furniture/decoration                   | 32.97% | 56.05% | 10.98%       | 100.00% |
| Other                                  | 53.70% | 40.37% | 5.93%        | 100.00% |
|  |        |        |              |         |
| GENERAL                                | 50.50% | 40.67% | 8.82%        | 100.00% |





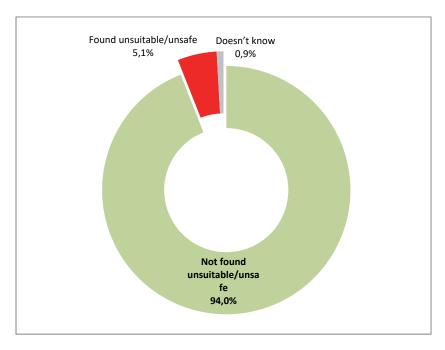




## Have their products ever been found unsuitable or unsafe?

The majority of the companies that have worked with a conformity assessment organization in the last five years, which comprises 50 percent of the whole population, answered, "No" to the question: "Were your products found unsuitable or unsafe as a result of conformity assessment?" 5.1 percent of the participants took negative results from the assessment. This rate is 2.58 percent in the whole population. Since this question has only been asked to the population that worked with a conformity assessment company in the last five years, there has not been a further demonstration since the number of samples (n) towards the lower groups (such as industrial distinction or business size) has decreased.

Graph 13
Were your products found unsuitable or unsafe as a result of conformity assessment?



Graph 19
Were your products found unsuitable or unsafe as a result of conformity assessment?









|                                       | Among the Ones That Worked with a Conformity Assessment Company | The percentage among the whole population |
|---------------------------------------|---|---|
| Yes                                   | 5.11%   | 2.58%                                     |
| Not found unsuitable/unsafe           | 94.01%  | 47.48%                                    |
| Dagan/+ Imagus/umamagusamad           | 0.88%   | 0.44%                                     |
| Doesn't know/unanswered               | 0.0070  |   |
| The Ones That Had Not Participated in | 0.0070  |   |
| ·                                     | -   | 49.50%                                    |

## Were they satisfied with the service provided by the conformity assessment organizations?

The group, which make up 50 percent of the whole population and who have worked with a conformity assessment organization in the last five years, were also asked about their satisfaction. The majority of the participants (87.6 percent) stated that they are satisfied with the organizations they worked with.

A very limited (1.8 percent) group of participants drew attention to dissatisfaction.

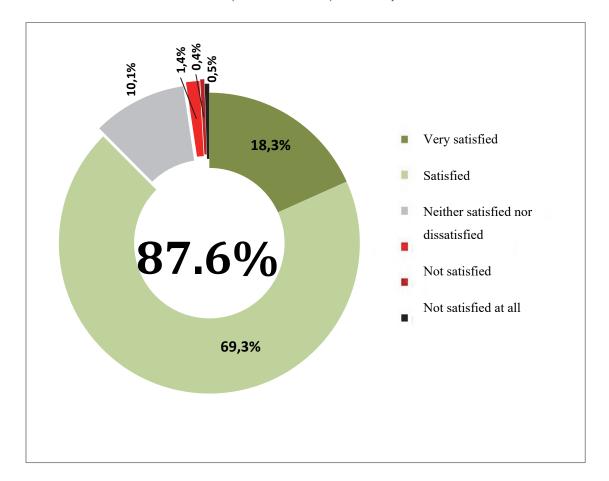
## Graph 14 Were they satisfied with the service provided by the conformity assessment organizations?















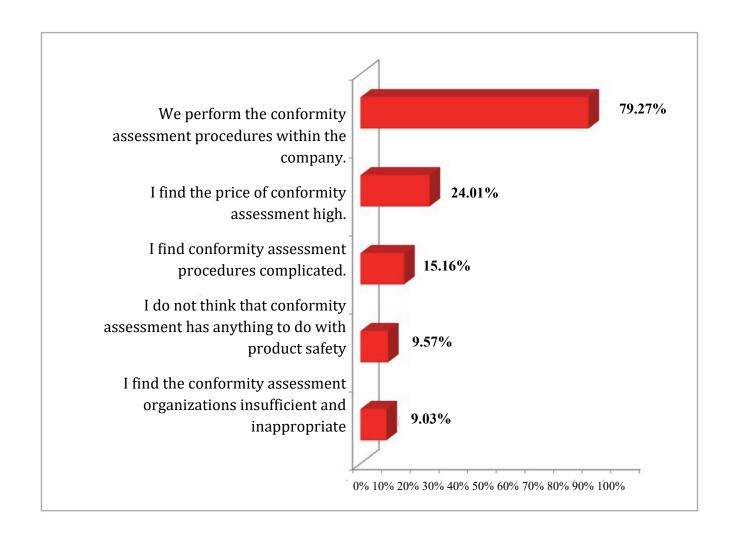




## Why have they not worked with any conformity assessment organization before?

The group, which make up 40.7 percent of the whole population and who have not worked with a conformity assessment organization in the last five years, were also asked why they have not worked with a conformity assessment organization before. The most significant reason stated by those companies was: "We perform the conformity assessment procedures within the company." High prices rank the second most-stated reason. Some of the participants also stated that they find the conformity assessment procedures complicated.

Graph 15
Why have they not worked with any conformity assessment organization before? (Base: Among non-participants)











## THE QUESTIONNAIRE









#### 1. How long has your company been in business?

- 1 () 1-3 years
- 2 () 3-10 years
- 3 () 10+ years

#### 2. In which industry is your company operating?

- 1() Woodworks, paper and paper products
- 2 () Glass, cement and soil
- 3() Electronics and electrical
- 4 () Energy
- 5 () Food
- 6 () Construction
- 7() Chemicals, petroleum, rubber and plastics
- 8() Mining
- 9() Automotive
- 10() Agriculture, hunting and fishing
- 11() Textiles, ready-made clothing, leather
- 12() Metal works
- 13() Cosmetics
- 14() Medical Devices
- 15() Toys, stationery products
- 16() Chemicals, petroleum, rubber and plastics
- 17() Machines
- 18() Other:

#### 3. What is the main field/fields of activity of your company? (CAN SELECT MORE THAN ONE OPTION)

- () Manufacturer
- () Distributor
- () Importer
- () Exporter

#### 4. What's your title in your company? (More than one option can be selected)

- 1() Senior manager/owner
- 2() Production Supervisor
- 3() Engineer
- 4() Other:

## 5. Has your company ever taken part in a legislative drafting activity related to product safety in the industry you are operating in?

- 1() Yes
- 2 () No

### 6. Do you know the conformity assessment services (testing and certification)?

- 1() Yes
- 2() No

#### 7. Do you know the Conformity Assessment Association (UDDER)?

- 1() Yes, I know
- 2() No, I do not know









- 8. Do you know about any approved organizations?
  - 1() Yes
  - 2() No
- 9. Have you worked with a conformity assessment organization in the last five years?
  - 1() Yes, we did
  - 2() No, we did not work → Move on to the 12. question
  - 3() No idea → QUESTIONNAIRE IS FINALIZED
- 10. Were your products found unsuitable or unsafe as a result of conformity assessment?
  - 1() Yes
  - 2() No
  - 3() No idea
- 11. How satisfied were you with the service provided by the conformity assessment organizations?
  - 5() Very satisfied
  - 4() Satisfied
  - 3() Neither satisfied nor

#### dissatisfied

- 2() Not satisfied
- 1() Not satisfied at all

#### (Participants who answered "No" are asked Question 9)

- 12. Which of the following is the reason you are not working with any conformity assessment organizations? (More than one option can be selected)
  - 1() I find the conformity assessment organizations insufficient and inappropriate
  - 2() I find conformity assessment procedures complicated.
  - 3() I find the price of conformity assessment too high.
  - 4() I do not think that conformity assessment has anything to do with product safety
  - 5() We perform the conformity assessment procedures within the company.









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